



Secrets of the Selection Committee: Create Proposals and Presentations that Win

Gary R. Coover

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Have you ever wondered what happens to your written proposals after they are submitted or what criteria selection committees use to evaluate your proposals and your presentations? Secrets of the Selection Committee shows you what goes on behind those closed doors and explains the many factors that can influence the final outcome. Over 40 “secrets” are revealed to help you better understand your chances for success. Actual evaluation criteria from numerous government agencies are also included so you can see exactly what they typically look for. Secrets of the Selection Committee contains valuable insights, tips, and recommendations for improving your writing and presentation skills using lessons learned from real proposals and presentations, plus better ways to tailor your experience to sell your qualifications and your story to the Selection Committee.

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